United Hospital System Achieves Activation Success With Allscripts 'Speed to Value' Implementation Approach

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100 Percent of ER Physician Orders Placed via CPOE on 'Day 1'
Accelerated Deployment Keeps UHS on track to Meet ARRA Timelines

CHICAGO and KENOSHA, Wis., Nov. 4, 2010 /PRNewswire via COMTEX/ -- CHICAGO and KENOSHA, Wis., Nov. 4, 2010 /PRNewswire/ -- United Hospital System, a comprehensive regional healthcare system located in Kenosha, WI has successfully activated multiple clinical components of the Sunrise Enterprise(TM) suite of solutions from Allscripts (Nasdaq: MDRX), including the company's leading computerized physician order entry (CPOE) solution. The on-time "big bang" activation spanned two sites - Kenosha Medical Center and St. Catherine's Medical Center - and on 'Day 1' 100 percent of emergency department physicians were entering orders electronically.

United Hospital System relied upon strong physician and executive leadership along with the Allscripts "Speed to Value" accelerated implementation approach to prepare the hospital to meet the timeline set by the American Recovery and Reinvestment Act (ARRA) of 2009 and maximize stimulus payment opportunities.

Accelerated Activation Approach "Works" for End Users

The Allscripts "Speed to Value" implementation approach is a repeatable implementation methodology that leverages rich client knowledge to provide more than 1,000 suggested configuration and set-up design decisions to reduce deployment cycle time, while providing end users and key stakeholders with the ability to implement a system that physicians are comfortable and satisfied using. Rather than telling physicians, nurses and other caregivers what to do, it leverages their knowledge to provide for a more user friendly system and better care.

"I'm a strong supporter of the 'speed to value' implementation approach," said Jeffrey Trimark, M.D., Medical Director of Medical Staff Development at United Hospital System. "With the support of Allscripts, we were able to rapidly identify and correct any complexities we encountered as we built out components and workflow and tested the system, making the process easier for end users. The rapid response built confidence in the end users that their efforts to adopt the system were being matched by efforts to optimize the system."

Seamless Care Coordination Between the Acute and Ambulatory Care Settings

United Hospital System simultaneously activated Allscripts CPOE, emergency care and pharmacy solutions, including ePrescribing and Prescription Writer, as well as the company's device integration and order set integration tools. Working together, these systems provide clinicians at both medical centers a single, secure Electronic Health Record (EHR) with fully integrated clinical workflows to help improve clinical outcomes and turnaround time across the enterprise. Initial success of the technology activation resulted in additional CPOE training sessions being offered earlier than anticipated in response to other physicians interested in using the system.

In a next phase, United Hospital System will deploy the Allscripts ambulatory EHR solution to promote tighter clinical integration between the health system and its employed physician group. Once deployed, physicians across the healthcare system will be positioned to improve collaboration with peers, gain unified views of the latest patient information regardless of care setting and eliminate the need for redundant charting.

"Physicians and nurses are delighted with the seamless access to patient information that only an enterprise system can provide," said Dr. Trimark. "We are eagerly anticipating the ambulatory EHR roll out in the next few months."

Glen Tullman, Chief Executive Officer of Allscripts, said, "I congratulate United Hospital System and all of their physicians, nurses and caregivers, along with their leadership, for driving toward 100 percent CPOE in record time. While this puts UHS one step closer to ARRA funding, their progress really is about delivering higher quality care and creating a connected community of health, a critical step in serving their patients. Increasingly, it will be less about the software and more about how healthcare leaders, like the team at UHS, use software to provide their physicians and caregivers with real time information and enable new and better care models. UHS is leading the way."

Helios Platform Improves Data Integration, Reduces Costs and Eliminates Customized Interfaces

Sunrise Enterprise(TM) includes Helios by Allscripts(TM), the company's unique open platform strategy to deliver vendor choice and flexibility by enabling clients and certified third parties to natively integrate their applications with Allscripts enterprise solutions. Allscripts clients can then utilize best-of-breed systems without the additional cost and complexity of customized interfaces. The result is improved clinician workflows, an enhanced ability to embrace and extend current technology investments, and more freedom to adopt the latest technology innovations by avoiding vendor delays.

About United Hospital System

United Hospital System is a comprehensive regional healthcare system that has served southeastern Wisconsin and northern Illinois communities for more than 100 years. United Hospital System provides services primarily through the Kenosha Medical Center Campus and the St. Catherine's Medical Center Campus and several other clinic locations. For more information see http://www.unitedhospitalsystem.org/.

About Allscripts

Allscripts (NASDAQ: MDRX) provides innovative solutions that empower all stakeholders across the healthcare continuum to deliver world-class outcomes. The company's clinical, financial, connectivity and information solutions for hospitals, physicians and post-acute organizations are the essential technologies that enable a connected healthcare community. To learn more about Allscripts, please visit http://www.allscripts.com/.
Facebook and YouTube.

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the federal securities laws. Statements regarding future events or developments, our future performance, as well as management’s expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements with the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition.

Such risks, uncertainties and other factors include, among other things: the possibility that the expected synergies, efficiencies and cost savings of the merger with Eclipsys Corporation (“Eclipsys”) will not be realized, or will not be realized within the expected time period; potential difficulties or delays in achieving platform and product integration and the connection and movement of data among hospitals, physicians, patients and others; the risk that the Allscripts and Eclipsys businesses will not be integrated successfully; competition within the industries in which we operate; failure to achieve certification under the Health Information Technology for Economic and Clinical Health Act could result in increased development costs, a breach of some customer obligations and could put us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; undetected errors or similar problems in our software products; the outcome of any legal proceeding that has been or may be instituted against us; compliance with existing laws, regulations and industry initiatives and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; the implementation and speed of acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009; maintaining our intellectual property rights and litigation involving intellectual property rights; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; and breach of ours security by third parties. See our Annual Report on Form 10-K for the fiscal year ended May 31, 2010 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.

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