



Mammoth Hospital Selects Allscripts RCM Services

January 4, 2012

California Hospital also to Deploy Allscripts Electronic Health Record

CHICAGO and MAMMOTH LAKES, Calif., Jan. 4, 2012 /PRNewswire/ -- [Allscripts](#) (NASDAQ: MDRX) today announced that [Mammoth Hospital](#) will deploy [Allscripts RCM Services](#)™ to manage the revenue cycle for 39 affiliated providers in 11 outpatient clinics. The hospital also will deploy the integrated Allscripts [Electronic Health Record](#) (EHR) to automate clinical processes for the physician practices, helping providers to generate the insights they need to deliver superior patient care.

(Logo: <http://photos.prnewswire.com/prmh/20100901/CG58147LOGO>)

Allscripts RCM Services is a software-as-a-service (SaaS) offering that provides an end-to-end, integrated financial and administrative management solution for physician practices. The cost-effective solution requires no new hardware and is designed to assist providers in their efforts to meet the regulatory requirements of health reform and improve both hospital and practice financial performance.

"With value-based care on the horizon, ready to tie our payments to health outcomes, we need a partner like Allscripts with the right experience and toolset to help our physicians meet and exceed revenue and quality performance targets," said Gary Boyd, Chief Executive Officer of Mammoth Hospital. "After looking at virtually every company in the field, we're confident that outsourcing our physician business office with Allscripts will help us achieve sustained, positive financial performance, freeing our physicians to focus on providing great care for the people of Mammoth Lakes."

Allscripts RCM Services provides physician practices of nearly every size and specialty with a comprehensive outsourced revenue cycle solution that is paid for on an ongoing basis, as a percentage of their monthly collections. The turnkey, full-service billing and collections solution manages the entire revenue cycle continuum, from operational planning to final collections and denials management – all working in synch to enable providers to drive out costs and drive in cash flow. Mammoth will take advantage of add-on solutions including financial decision support, clinical and operational analytics, and a patient portal with online bill pay.

"Allscripts is one of the world's largest processors of physician payments and providers of practice management solutions. We're excited to work with the physicians of Mammoth Hospital to provide our SaaS-based, fully integrated Revenue Cycle Management service that not only will allow them to continue to deliver great clinical care to their patients but to do so profitably amid an increasingly complicated and changing business and regulatory environment," said Glen Tullman, Chief Executive Officer of Allscripts. "Our RCM service gives physicians a trusted partner to manage the business end of medicine so they can focus on the patient."

To help ensure that patients receive the highest quality care, Allscripts solutions interoperate with other health information systems. The Allscripts solutions deployed at Mammoth will be integrated with the hospital's inpatient health information system from Siemens. The integration helps ensure that providers in the hospital and the clinic will have the same information helping physicians provide patients with consistent, appropriate care, and to enable diagnostic coding to flow smoothly into the claims management process and across the continuum of care.

About Mammoth Hospital

Since 1978, [Mammoth Hospital](#) has provided high quality medical care and service to the visitors and residents of Mono and Inyo Counties, California. Mammoth Hospital is a modern, 17-bed facility, designated by the federal government as a Critical Access Hospital, supported by first-rate equipment. We pride ourselves on personalized care, full-time board certified medical staff, and highly qualified nursing staff throughout the hospital and 12 out-patient clinics. Since illness and injury don't always occur between the hours of eight and five, Mammoth Hospital is always prepared to meet your health care needs with 24-hour emergency care. For more information go to www.mammothhospital.com.

About Allscripts

[Allscripts](#) (NASDAQ: [MDRX](#)) delivers the insights that healthcare providers require to generate world-class outcomes. The company's Electronic Health Record, practice management and other clinical, revenue cycle, connectivity and information solutions create a *Connected Community of Health*™ for physicians, hospitals and post-acute organizations. To learn more about Allscripts, please visit www.allscripts.com, [Twitter](#), [Facebook](#) and [YouTube](#).

Mammoth Hospital Contact:

Ehren Goetz
Public Relations Coordinator
760-924-4200
ehren.goetz@mammothhospital.com

Allscripts Contacts:

Seth Frank
Vice President, Investor Relations
312-506-1213
seth.frank@allscripts.com

Ariana Nikitas
Director, Public Relations
312-506-1236

Forward-Looking Statements

This press release contains forward-looking statements within the meaning of the federal securities laws. Statements regarding future events or developments, our future performance, as well as management's expectations, beliefs, intentions, plans, estimates or projections relating to the future are forward-looking statements with the meaning of these laws. These forward-looking statements are subject to a number of risks and uncertainties, some of which are outlined below. As a result, no assurances can be given that any of the events anticipated by the forward-looking statements will transpire or occur, or if any of them do so, what impact they will have on our results of operations or financial condition. Such risks, uncertainties and other factors include, among other things: the possibility that the expected synergies, efficiencies and cost savings of the merger with Eclipsys Corporation ("Eclipsys") will not be realized, or will not be realized within the expected time period; potential difficulties or delays in achieving platform and product integration and the connection and movement of data among hospitals, physicians, patients and others; the risk that the Allscripts and Eclipsys businesses will not be integrated successfully; competition within the industries in which we operate; failure to achieve certification under the Health Information Technology for Economic and Clinical Health Act could result in increased development costs, a breach of some customer obligations and could put us at a competitive disadvantage in the marketplace; the volume and timing of systems sales and installations, the length of sales cycles and the installation process and the possibility that our products will not achieve or sustain market acceptance; the timing, cost and success or failure of new product and service introductions, development and product upgrade releases; competitive pressures including product offerings, pricing and promotional activities; our ability to establish and maintain strategic relationships; undetected errors or similar problems in our software products; the outcome of any legal proceeding that has been or may be instituted against us; compliance with existing laws, regulations and industry initiatives and future changes in laws or regulations in the healthcare industry, including possible regulation of our software by the U.S. Food and Drug Administration; the possibility of product-related liabilities; our ability to attract and retain qualified personnel; the implementation and speed of acceptance of the electronic record provisions of the American Recovery and Reinvestment Act of 2009; maintaining our intellectual property rights and litigation involving intellectual property rights; risks related to third-party suppliers and our ability to obtain, use or successfully integrate third-party licensed technology; and breach of our security by third parties. See our Annual Report on Form 10-KT for the seven months ended December 31, 2010 and other public filings with the SEC for a further discussion of these and other risks and uncertainties applicable to our business. The statements herein speak only as of their date and we undertake no duty to update any forward-looking statement whether as a result of new information, future events or changes in expectations.

SOURCE Allscripts Healthcare Solutions, Inc.